



# SAS Chicago

---

---

## *October Meeting*

Tuesday, October 14, 2003

The October 2003 meeting will be held at the La Mirage, located at 3223 Algonquin Rd., Rolling Meadows. See the map on the back for more details. Entree choices: *NY Strip Steak, Chicken Breast LaMirage, or Fettuccini.*

Social Hour: 5:30 PM

Dinner: 6:30 PM

Speaker: 7:45 PM

---

---

## Chemical Consulting as a Career: Is it Right for You?

Self-employment is a legitimate and potentially rewarding career option for chemists. Come hear the adventures of a chemical consultant who has stayed successfully self-employed for over 10 years. Learn what skills, character traits, and personal attributes are needed to be a successful consultant. Discover the joys, and aggravations, of self-employment. Come hear the Three Keys to Success for any consulting business, and discover who will be the biggest threat to your success. Important points will be illustrated with amusing and revealing anecdotes drawn from the speaker's real world experience as a chemical consultant. You will leave this talk armed with enough information to decide whether chemical self employment is right for you.

Please make your dinner reservations for the upcoming meeting by using the form on our web page [http://www.sas-chicago.org/Reg\\_Form.htm](http://www.sas-chicago.org/Reg_Form.htm), by email at [sas.chicago@bigfoot.com](mailto:sas.chicago@bigfoot.com) or by calling Mike Jankowski (847)970-5061. Leave your name, company affiliation, a telephone number where you can be reached in the event that the meeting is cancelled (remember 9/11/01 & Feb. 26, 2002), the number of reservations and your choice of entree on the tape. Please call by noon Friday, Oct. 10th, so that proper arrangements can be made with the La Mirage Restaurant. If you can't attend, cancel by Mon. noon: SAS is charged for no-shows.

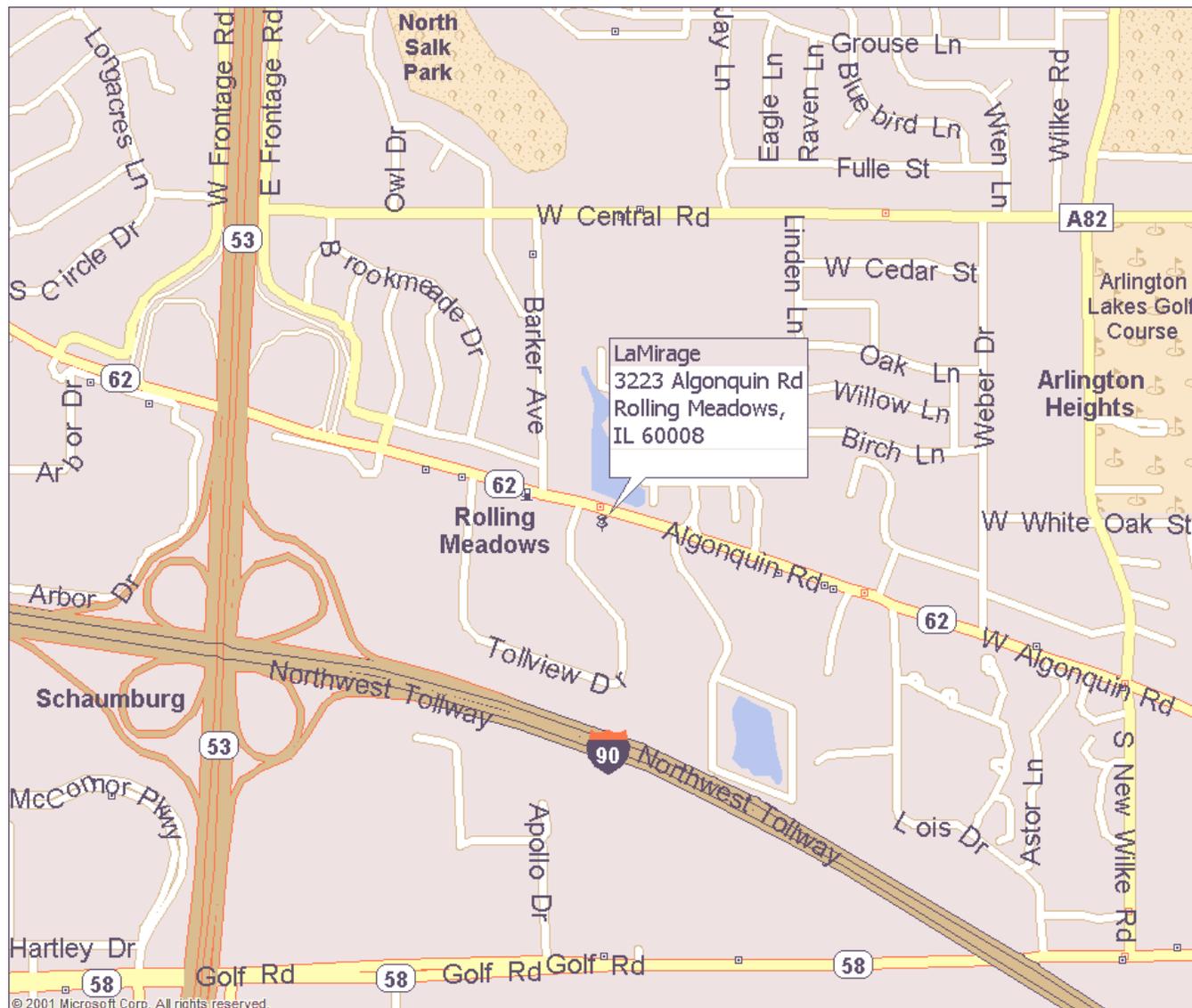
**Dinner Cost**  
**Members: \$25**

**Students and Unemployed Members: \$10**

**Non-members: \$30**

## DIRECTIONS TO THE LA MIRAGE RESTAURANT

La Mirage is located at 3223 Algonquin Road in Rolling Meadows. It is located about 0.5 mile east of Route 53 on Algonquin Road. The La Mirage restaurant is on the south side of the road.



### Speaker Bio:

Dr. Brian C. Smith is founder and Principal of Spectros Associates, a spectroscopic training and consulting firm. He has taught thousands of people in his Infrared Spectroscopy courses since 1992. Additionally, he has successfully managed Spectros Associates through several downs and ups of the business cycle. Prior to starting Spectros Associates, Dr. Smith worked in industry including stints at Bell Labs, Waters, and Bio-Rad. He is the author of several papers and three popular books on spectroscopy, “Fundamentals of FTIR” and “IR Spectral Interpretation” published by CRC Press, and “Quantitative Spectroscopic Analysis” published by Academic Press. He earned his Ph.D. from Dartmouth College.